

# Malaysian Pacific Industries Berhad Investors' Briefing

Q1 FY20

DIFFERENTIATION THROUGH INNOVATION



 **Carsem**  
A Member of the Hong Leong Group

Differentiation  
Thru Innovation





## Q1 FY20 SUMMARY

### REVENUE

Q1 Sequential **Revenue Higher 7%** in USD & RM, amidst tough times in semiconductor industry globally



### PAT & EPS

Q1 **PAT Higher** at **RM 43.4M Vs RM 35.7M** of last quarter. **EPS Higher** too at **19.36c Vs 15.82c** of Q4 FY19



### CASH

**Net cash increased** to **RM 761M vs RM 713M** of Q4 FY19



### DIVIDEND

1<sup>st</sup> Interim dividend of 10.0 sen to be declared

### CHALLENGES

Due to Brexit, automotive producers have reduced investments & New car demand decline in Europe.  
**Carsem's pipeline is yet intact & showing steady growth.**

### SEGMENTS

Automotive segment is strengthening; **Automotive (32%); Industrial (25%); Consumer (33%)**





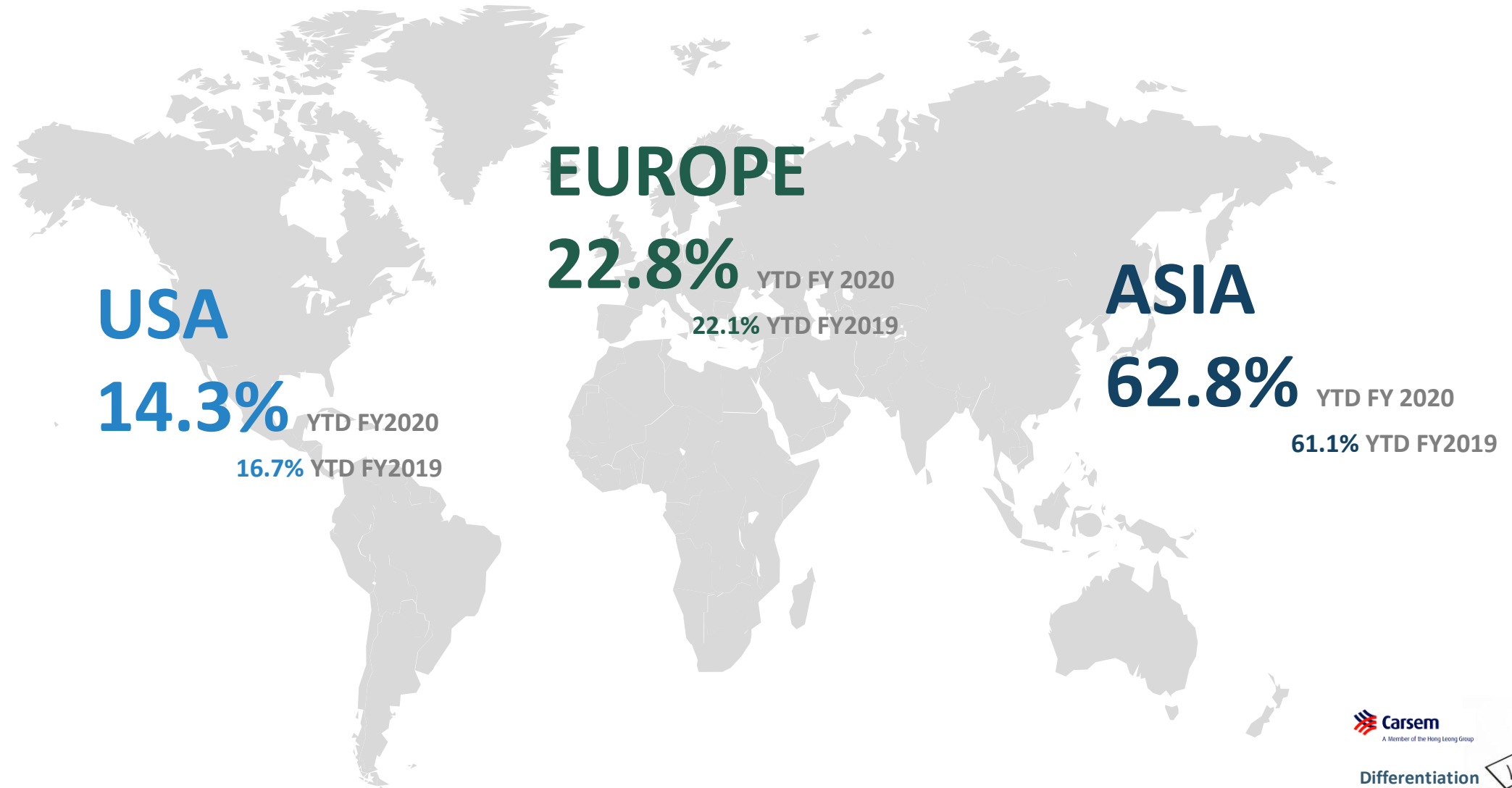
## MPI GROUP RESULTS AT A GLANCE

	Q1 FY20	Q4 FY19	Q1 FY19	Q1 vs Q4	Q1 vs Q1	YTD FY20	YTD FY19	YoY
	RM mil	RM mil	RM mil	%	%	RM mil	RM mil	%
<b>Revenue</b>	<b>369.1</b>	<b>345.9</b>	<b>413.8</b>	<b>7%</b>	<b>-11%</b>	<b>369.1</b>	<b>413.8</b>	<b>-11%</b>
PAT	43.4	35.7	53.3	22%	-19%	43.4	53.3	-19%
PATAMI	36.8	30.1	42.3	22%	-13%	36.8	42.3	-13%
EPS (sen)	19.36	15.82	22.25	22%	-13%	19.36	22.25	-13%
EBITDA %	25%	25%	26%			25%	26%	
Capex	65.5	24.4	78.5	>100%	-17%	65.5	78.5	-17%
Dividend	0	34	0			0	0	
Net Cash	760.7	713.4	643.9			760.7	643.9	
EDR	100 : 0	100 : 0	100 : 0			100 : 0	100 : 0	
ROSF	2.9%	2.5	3.6%			2.9%	3.6%	





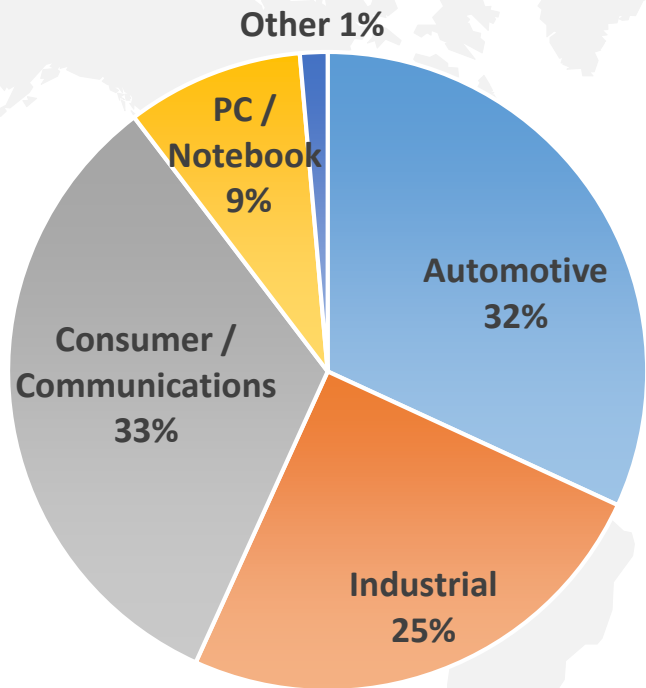
# MPI GROUP – REVENUE BY GEOGRAPHICAL LOCATION OF CUSTOMERS



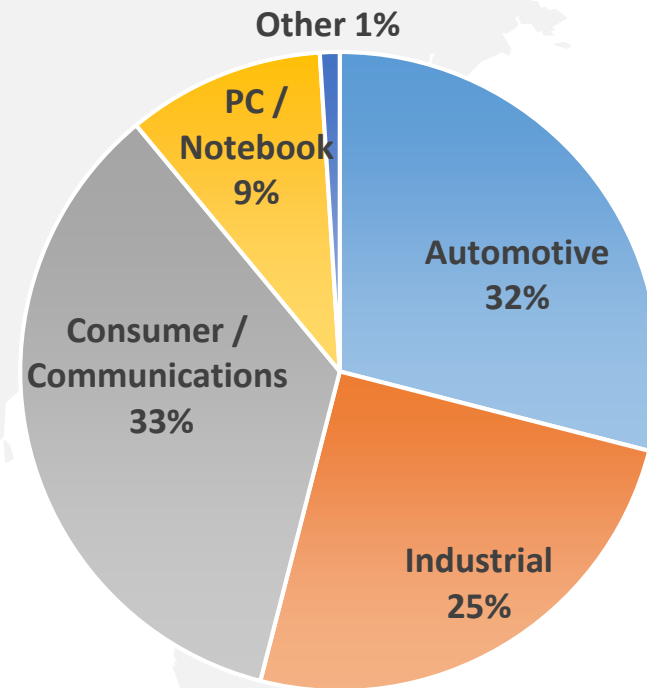


# REVENUE BY END USER MARKET

REVENUE BY END USER MARKET Q1 FY20

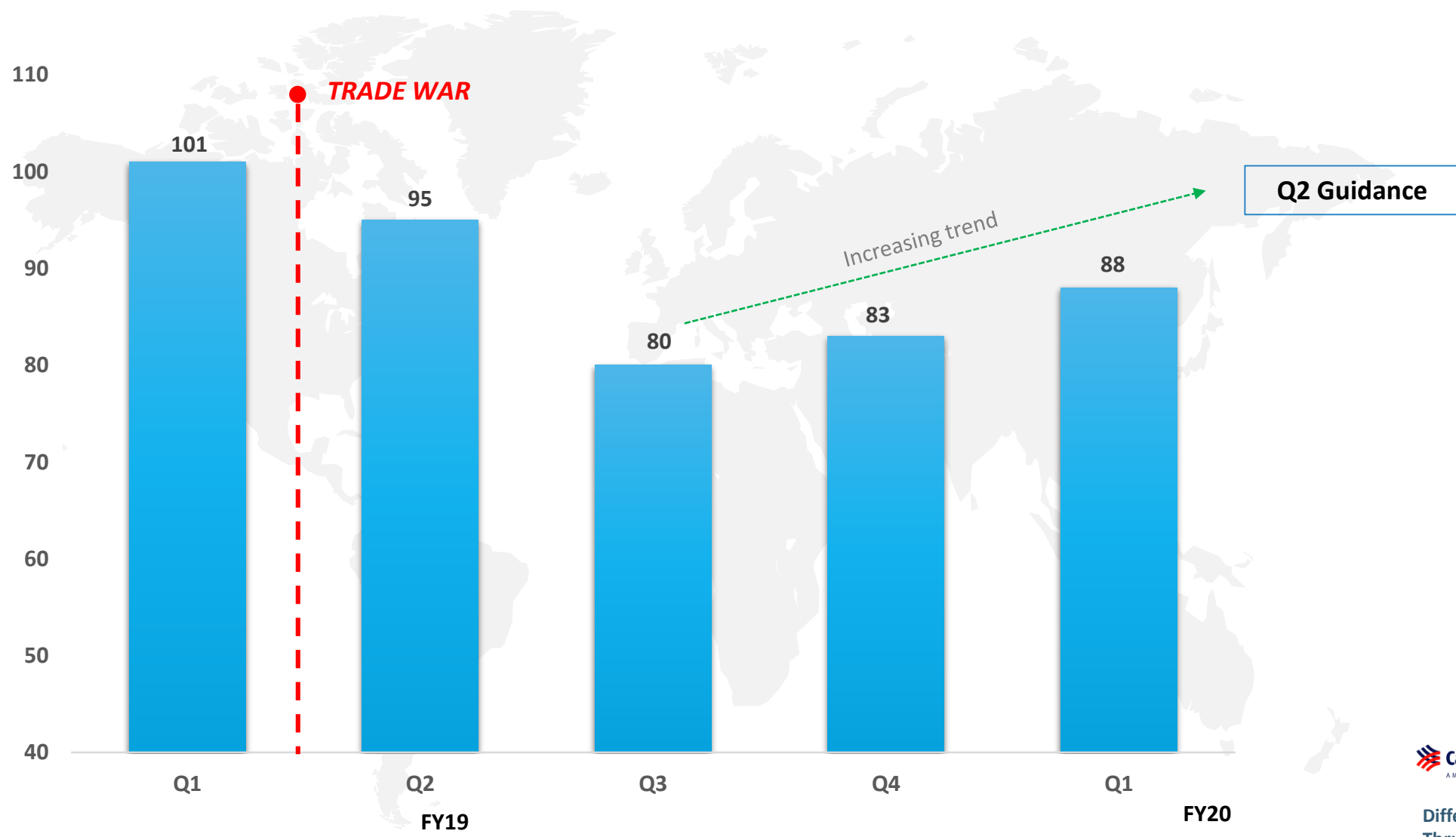


REVENUE BY END USER MARKET Q4 FY19





# MPI GROUP – REVENUE

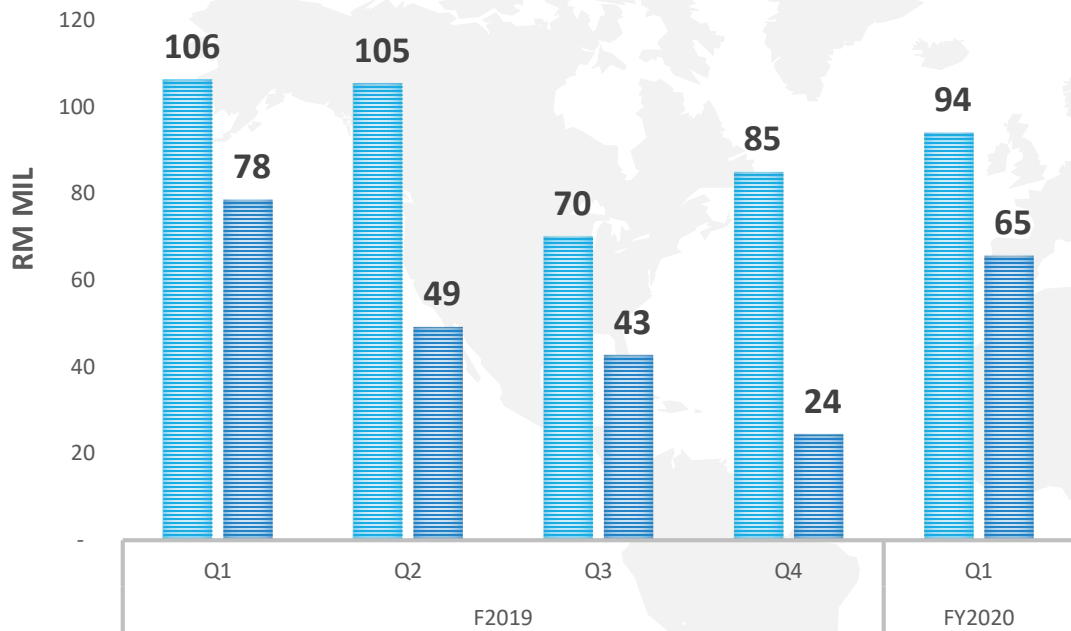




# MPI GROUP – CAPEX

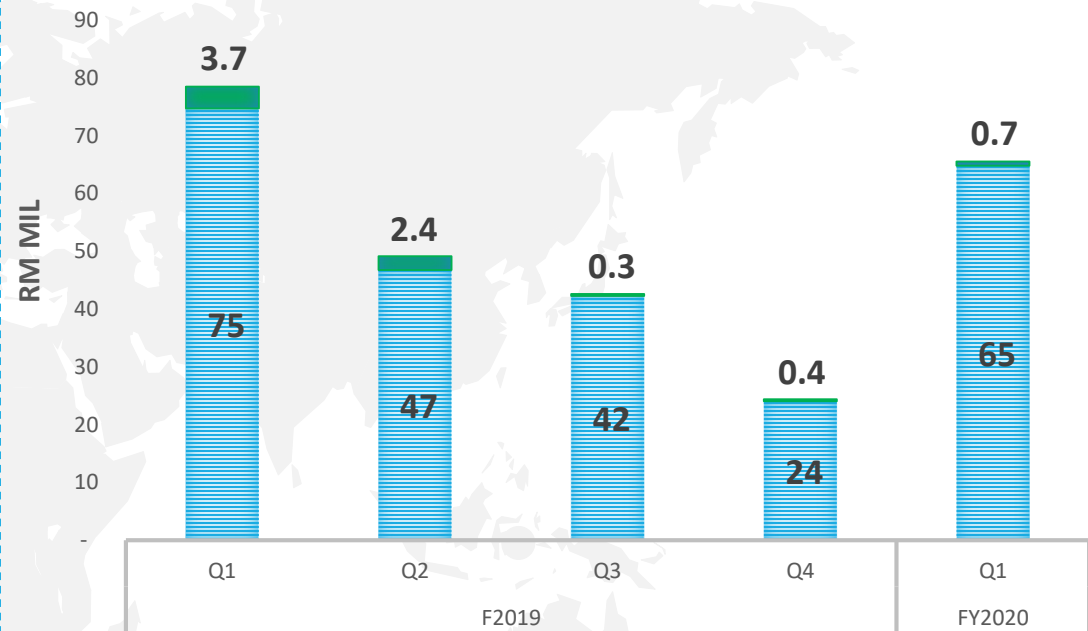
### MPI EBITDA VS CAPEX

■ EBITDA ■ Capex



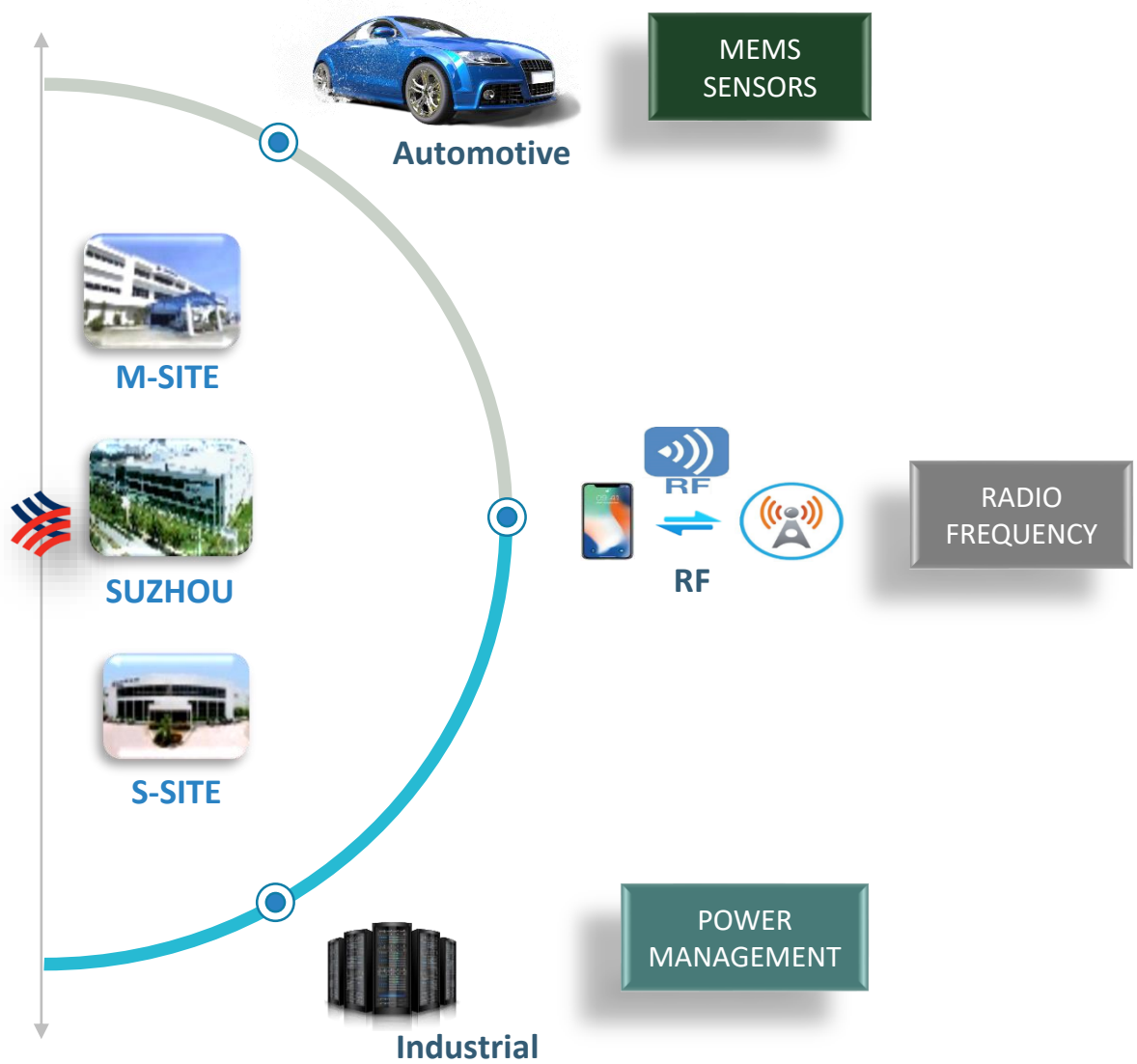
### MPI CAPEX

■ Carsem ■ Dynacraft





# CARSEM INVESTS OVER US\$50M IN ONE YEAR



- Carsem has approved capex request of more than US\$50M since Q3 FY19
- Huge Investments are being made for enhancing capacities in Ipoh as well as SZ factory
- The expenditure is spread over few quarters ending in Q3 FY20







## MPI SHARIAH STATUS

### Cash & Cash Equivalents

TYPE	CASH ON HAND (RM)	ISLAMIC ACCOUNTS/ INSTRUMENTS (RM)	CONVENTIONAL ACCOUNTS/ INSTRUMENTS (RM)	TOTAL (RM)
Deposits with licensed banks	N/A	505,450,000	116,107,000	621,557,000
Cash & bank balances	-	2,588,000	89,241,000	91,829,000
<b>Total</b>	<b>-</b>	<b>508,038,000</b>	<b>205,348,000</b>	<b>713,386,000</b>

- *MPI has taken all necessary steps to regain the shariah status*
- Shariah list of companies are yet to be declared by the securities commission





## SUMMARY

- ✓ MPI continues to grow QoQ, Topline & Bottom line increase by 7% & 22% respectively against last quarter
- ✓ Sales Pipeline is strengthening and we are seeing a steady growth across regions
- ✓ Increasing automation to drive higher quality, Industrial 4.0 is implemented and in execution
- ✓ Carsem is investing over US\$50M for capacity expansion
- ✓ Strategic focus on Dynacraft for sustainable growth
- ✓ Net Cash (RM 761M for investment & M&A), No debts





**THANK YOU!**

