

Malaysian Pacific Industries Berhad Investors' Briefing

Q1 FY20

DIFFERENTIATION THROUGH INNOVATION



 **Carsem**
A Member of the Hong Leong Group

Differentiation
Thru Innovation





Q1 FY20 SUMMARY

REVENUE

Q1 Sequential **Revenue Higher 7%** in USD & RM, amidst tough times in semiconductor industry globally



PAT & EPS

Q1 **PAT Higher** at **RM 43.4M Vs RM 35.7M** of last quarter. **EPS Higher** too at **19.36c Vs 15.82c** of Q4 FY19



CASH

Net cash increased to **RM 761M vs RM 713M** of Q4 FY19



DIVIDEND

1st Interim dividend of 10.0 sen to be declared

CHALLENGES

Due to Brexit, automotive producers have reduced investments & New car demand decline in Europe.
Carsem's pipeline is yet intact & showing steady growth.

SEGMENTS

Automotive segment is strengthening; **Automotive (32%); Industrial (25%); Consumer (33%)**





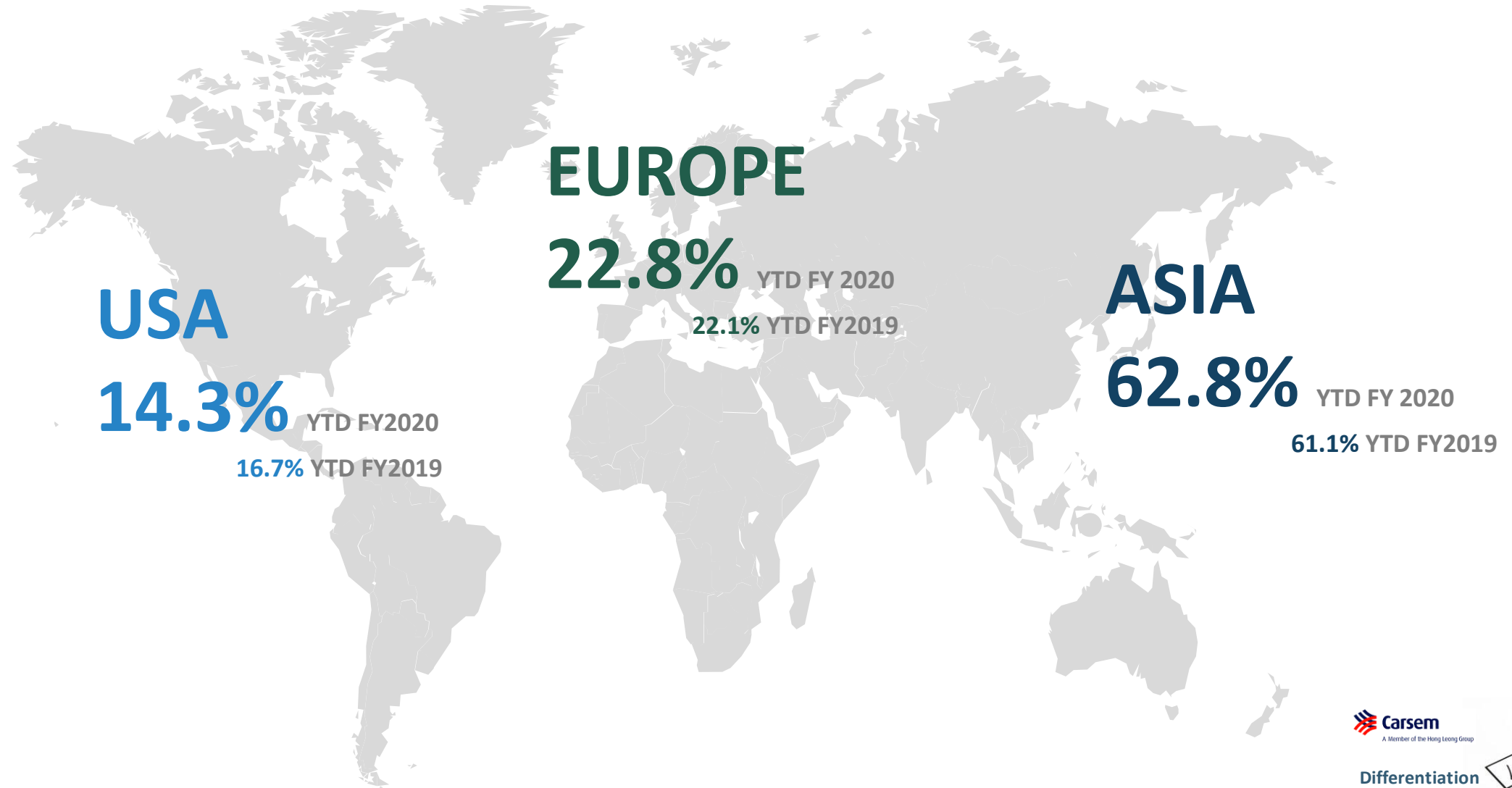
MPI GROUP RESULTS AT A GLANCE

	Q1 FY20	Q4 FY19	Q1 FY19	Q1 vs Q4	Q1 vs Q1	YTD FY20	YTD FY19	YoY
	RM mil	RM mil	RM mil	%	%	RM mil	RM mil	%
Revenue	369.1	345.9	413.8	7%	-11%	369.1	413.8	-11%
PAT	43.4	35.7	53.3	22%	-19%	43.4	53.3	-19%
PATAMI	36.8	30.1	42.3	22%	-13%	36.8	42.3	-13%
EPS (sen)	19.36	15.82	22.25	22%	-13%	19.36	22.25	-13%
EBITDA %	25%	25%	26%			25%	26%	
Capex	65.5	24.4	78.5	>100%	-17%	65.5	78.5	-17%
Dividend	0	34	0			0	0	
Net Cash	760.7	713.4	643.9			760.7	643.9	
EDR	100 : 0	100 : 0	100 : 0			100 : 0	100 : 0	
ROSF	2.9%	2.5	3.6%			2.9%	3.6%	





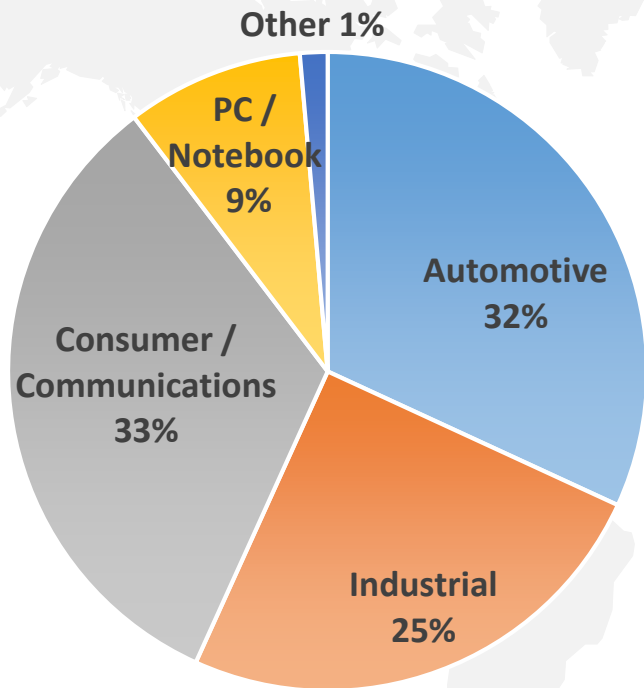
MPI GROUP – REVENUE BY GEOGRAPHICAL LOCATION OF CUSTOMERS



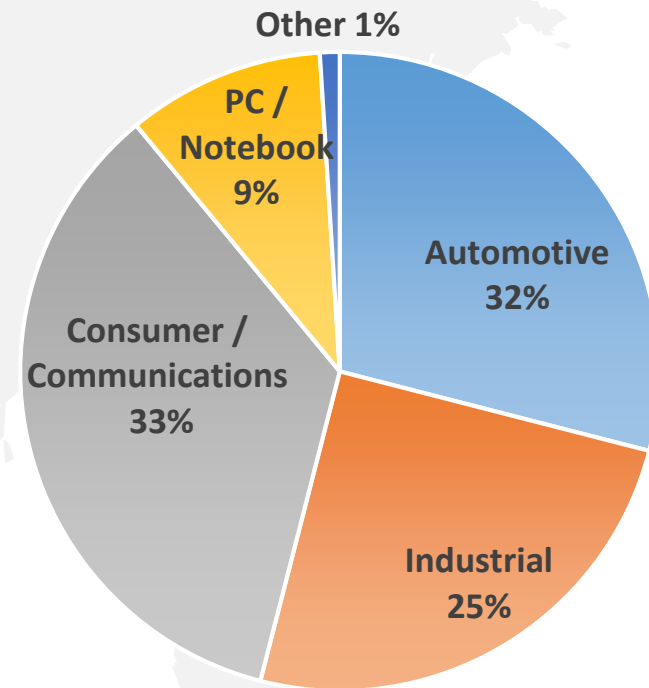


REVENUE BY END USER MARKET

REVENUE BY END USER MARKET Q1 FY20

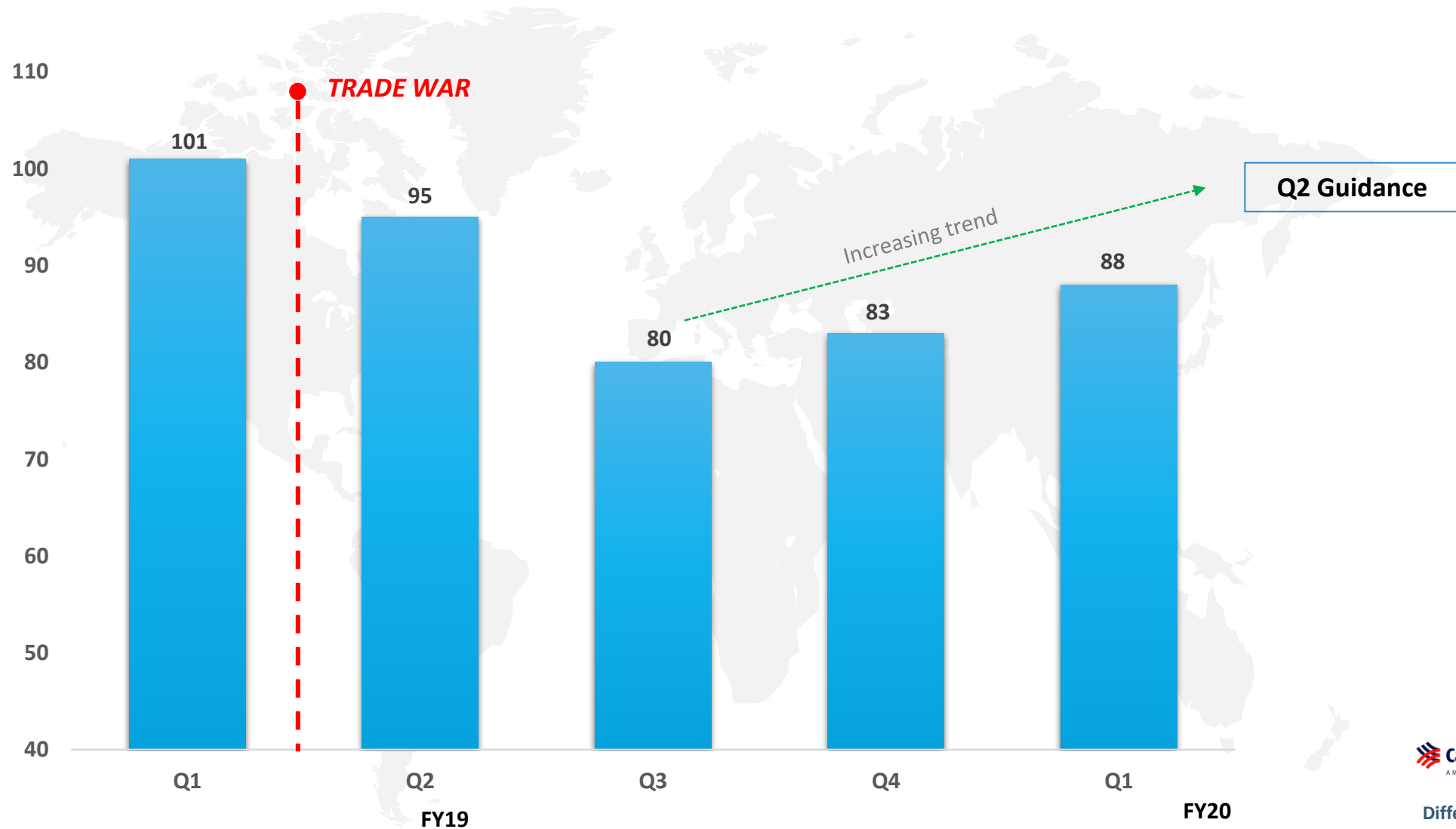


REVENUE BY END USER MARKET Q4 FY19





MPI GROUP – REVENUE

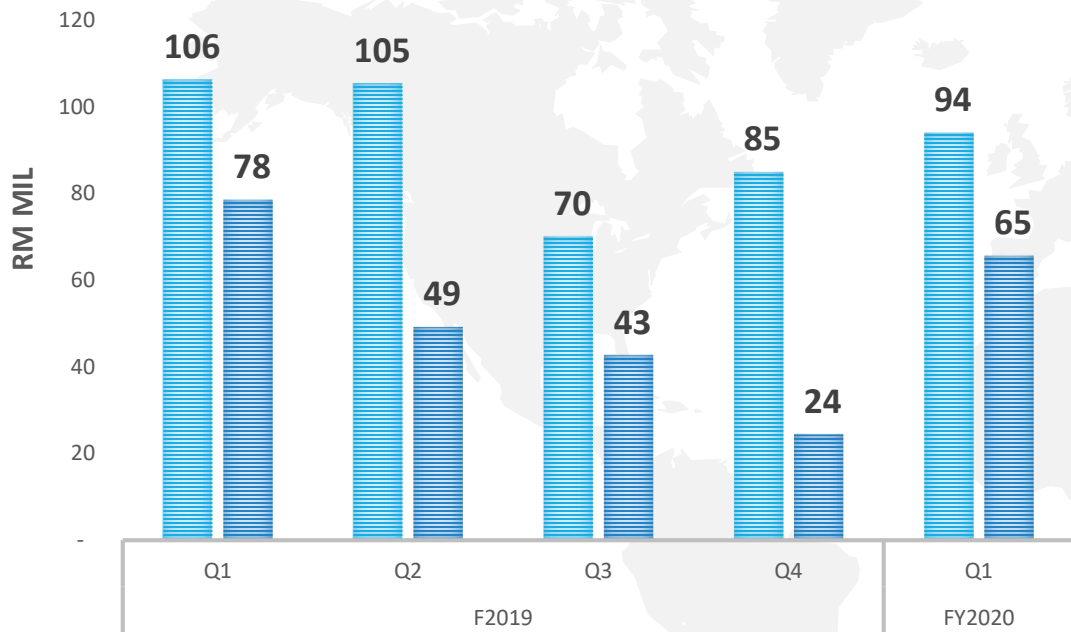




MPI GROUP – CAPEX

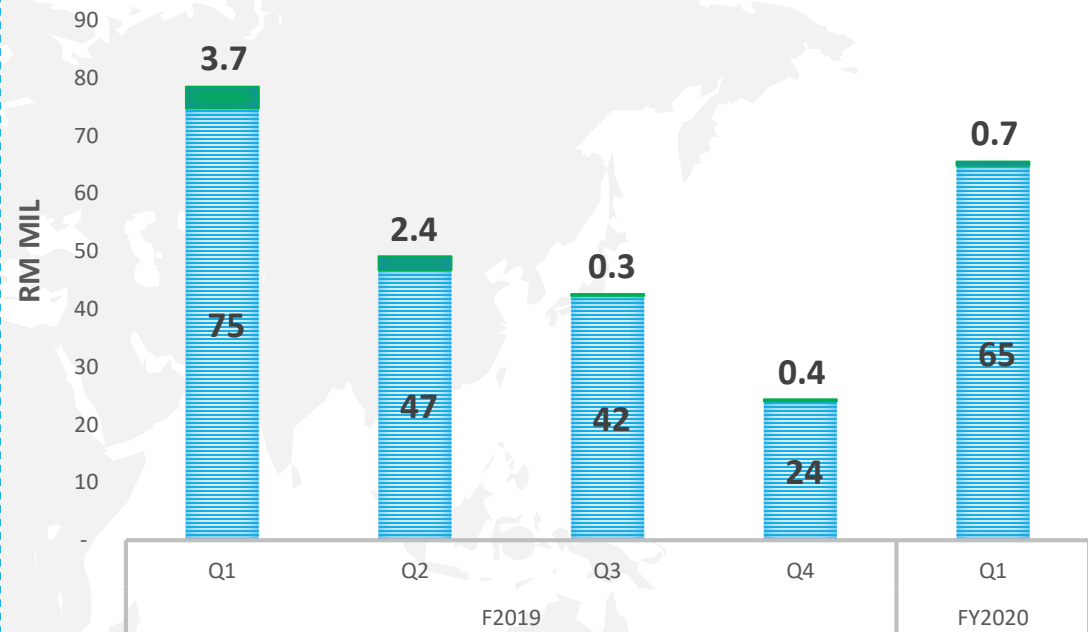
MPI EBITDA VS CAPEX

■ EBITDA ■ Capex



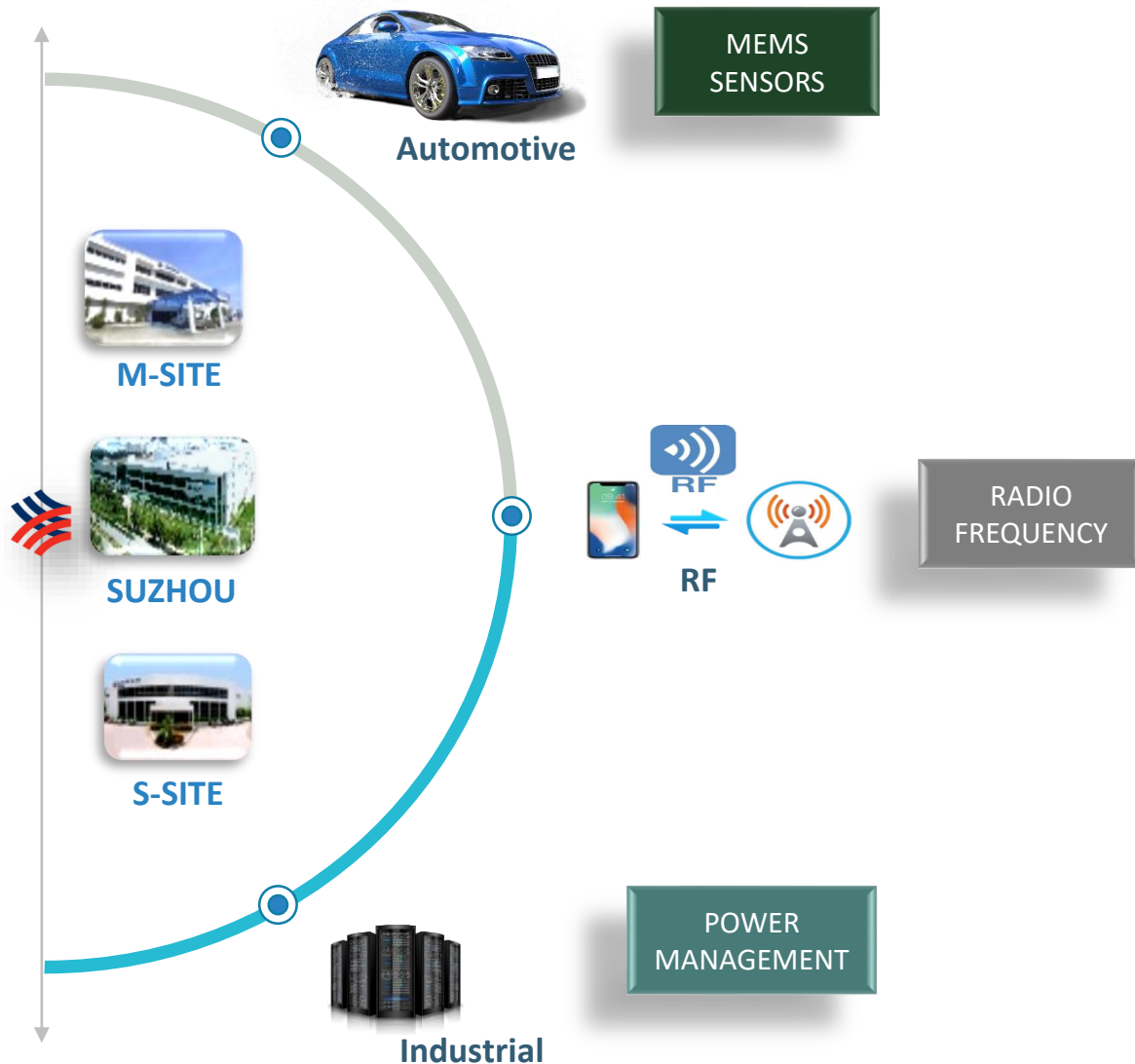
MPI CAPEX

■ Carsem ■ Dynacraft





CARSEM INVESTS OVER US\$50M IN ONE YEAR



- Carsem has approved capex request of more than US\$50M since Q3 FY19
- Huge Investments are being made for enhancing capacities in Ipoh as well as SZ factory
- The expenditure is spread over few quarters ending in Q3 FY20





MPI SHARIAH STATUS

Cash & Cash Equivalents

TYPE	CASH ON HAND (RM)	ISLAMIC ACCOUNTS/ INSTRUMENTS (RM)	CONVENTIONAL ACCOUNTS/ INSTRUMENTS (RM)	TOTAL (RM)
Deposits with licensed banks	N/A	505,450,000	116,107,000	621,557,000
Cash & bank balances	-	2,588,000	89,241,000	91,829,000
Total	-	508,038,000	205,348,000	713,386,000

- *MPI has taken all necessary steps to regain the shariah status*
- Shariah list of companies are yet to be declared by the securities commission





SUMMARY

- ✓ **MPI continues to grow QoQ, Topline & Bottom line increase by 7% & 22% respectively against last quarter**
- ✓ **Sales Pipeline is strengthening and we are seeing a steady growth across regions**
- ✓ **Increasing automation to drive higher quality, Industrial 4.0 is implemented and in execution**
- ✓ **Carsem is investing over US\$50M for capacity expansion**
- ✓ **Strategic focus on Dynacraft for sustainable growth**
- ✓ **Net Cash (RM 761M for investment & M&A), No debts**





THANK YOU!

